# SCALING IMPACT OF OIL PRICE FALL

Impacts to the real economy from reductions in capex and employment were manageable from 2014-2016 and likely remain so in the current environment. In terms of country-level winners and losers, the vast majority of countries by market cap and GDP are net importers. Banks remain modestly exposed to Energy loans, and most lending to the sector remains in the form of corporate debt.

For the oil producers, the weakness is primarily among the US small-cap upstream firms. We have modest exposure to that space in US equity strategies, but are generally underweight as we have preferred to focus on quality. The large-cap producers—both integrated and larger exploration and production companies (E&Ps)—generally have much stronger balance sheets. Here, the concern is less about bankruptcy and more about sustainability of dividends. It is worth noting that these firms represent a large percentage of the Energy sector in public markets.

#### **CAPITAL EXPENDITURES**

As a percent of non-residential capex, oil, gas, and mining is already near current cycle lows, though the category will likely fall further if oil prices stay depressed. For context, in the first iteration of the price war from late-2014 to early-2016, oil, gas, and mining capex fell from 14% of non-residential capex to 9%. The associated dollar fall in oil & gas capex during that period was -\$135 billion, or 38%, though aggregate non-residential capex fell only -\$20 billion. However, oil companies have already curtailed capex, doing more with less, which is seen most easily in the falling rig count. (Exhibit 1)



Exhibit 1: Rig Count Trending Lower Since Late 2018

Source: US EIA, Baker Hughes as of 28/2/2020.

Services firms are in a tough spot because they benefit from upstream capex. It is too early for comprehensive estimates, but early estimates from industry analysts expect a fall in capex of ~20%.

#### **EMPLOYMENT**

Employment in oil & gas extraction as percent of non-farm payrolls is similarly near cycle lows. During the 2014-2016 period, employment in the space fell by 14,000 jobs. The low point was February 2018, in which 61,000 jobs were lost with in a 2 year period. In the same span, 8.3 million jobs for all other industries were created in aggregate. If the gains since the February 2018 lows were reversed from here, it would result in 16,000 jobs lost in oil & gas extraction. As seen in exhibit 2, the percentage of Oil & Gas jobs has been trending lower since late 2018.





#### **IMPACT TO BANKS**

Most banks have relatively small percentages of loans to the Energy sector. Of the money centre banks, JPM is highest at 2.8%; including mining, all are below 5%. Additionally, most large banks have significantly fewer Energy loans outstanding now vs. 2016, the last time this was a common concern.

	JP Morgan	Bank of America	Wells Fargo	Citibank
Energy Loans as % of Total Loans	2.8%	1.7%	1.4%	-
Energy + Mining Loans as % of Total Loans	3.8%	4.4%	3.1%	4.5%
Common Equity Tier 1				
Ratio	12.4%	11.2%	11.1%	11.8%
Nonperforming Loan				
Ratio	0.33%	0.61%	0.65%	0.57%

Exhibit 3: US Money Centre Bank Energy Exposure

Source: Company Financials as of 31/12/2019, JPM and HSBC figures are estimates based on adjusted wholesale loan exposures

Source: US Department of Labour as of 28/2/2020.

### IMPACT ON BROADER CREDIT MARKETS

The majority of global Energy company debt is in the form of corporate bonds, both investment-grade and high-yield. Loans make up an estimated 23% of outstanding debt, however, this figure accounts only for loans that trade on a secondary market and thus is not inclusive of all loans on a bank balance sheet, some of which are not easily traceable. By rating, many current investment-grade (IG) bonds are likely on the verge of being downgraded to high-yield (HY) status. \$260 billion in IG debt is rated Baa1 to Baa3, and could see downgrades, which would tip the distribution to be majority high-yield.

	Outstanding	Distribution
IG Bonds	\$422	57%
HY Bonds	\$149	20%
Loans	\$169	23%
Total	\$741	100%

Exhibit 4: Global Energy Debt

Source: FactSet Universal Screener, 09/03/2020, includes loans trading on a secondary market only.

By maturity, a minimal amount of Energy bonds are due in the next few years.

Exhibit 5: Energy Bond by Maturity Year (\$M)

	Loans	IG Bonds	HY Bonds
2020	11.4	16.3	7.5
2021	29.5	23.3	6.8
2022	28.3	35.5	15.7
2023	29.8	30.1	15.4
2024	25.6	31.9	16.0
2025	11.4	27.5	25.3
>2025	33.5	262.6	67.2

Source: FactSet Universal Screener, 09/03/2020, includes loans trading on a secondary market only.

With low money centre bank exposure to Energy loans, most energy debt being corporate bonds, and a benign maturity schedule over the next two years, systemic risk seems manageable and not meaningfully worse than in 2016. From a macro perspective, there is no reason to believe the financial weakness of US Energy firms poses a larger risk to US oil output—the most strained producers account for a modest percent of US production.

\*This material may also be found posted on the Fisher Investments Europe web-site at www.fisherinvestmentseurope.com. If your firm wishes to be removed from receiving these materials in the future or wishes to pay for this material, please contact Fisher Investments Europe.

## DISCLOSURES

Fisher Investments Europe Limited (FIE) is authorised and regulated by the Financial Conduct Authority. It is registered in England, Company Number 3850593. FIE is wholly-owned by Fisher Asset Management, LLC, trading as Fisher Investments (FI), which is wholly-owned by Fisher Investments, Inc.

Fisher Investments (FI) is an investment adviser registered with the Securities and Exchange Commission. As of 31 December 2019, FI managed over \$120 billion, including assets sub-managed for its wholly-owned subsidiaries. FI and its subsidiaries maintain four principal business units – Fisher Investments Institutional Group (FIIG), Fisher Investments Private Client Group (FIPCG), Fisher Investments International (FII), and Fisher Investments 401(k) Solutions Group (401(k) Solutions). These groups serve a global client base of diverse investors including corporations, public and multi-employer pension funds, foundations and endowments, insurance companies, healthcare organisations, governments and high-net-worth individuals. FI's Investment Policy Committee (IPC) is responsible for investment decisions for all investment strategies.

For purposes of defining "years with Fisher Investments," FI was established as a sole proprietorship in 1979, incorporated in 1986, registered with the US SEC in 1987, replacing the prior registration of the sole proprietorship, and succeeded its investment adviser registration to a limited liability company in 2005. "Years with Fisher Investments" is calculated using the date on which FI was established as a sole proprietorship through 31 December 2019.

FI is wholly owned by Fisher Investments, Inc. Since Inception, Fisher Investments, Inc. has been 100% Fisherfamily and employee owned, currently Fisher Investments Inc. beneficially owns 100% of Fisher investments (FI), as listed in Schedule A to FI's form ADV Part 1. Ken Fisher beneficially owns more than 75% of Fisher Investments, Inc. as noted in Schedule B to FI's Form ADV Part 1.

FIE delegates portfolio management to FI. FI's Investment Policy Committee is responsible for all strategic investment decisions. FIE's Investment Oversight Committee (IOC) is responsible for overseeing FI's management of portfolios that have been delegated to FI. Matters arising pursuant to FI's portfolio management policies are elevated to the IOC.

The foregoing information has been approved by Fisher Investments Europe.

The foregoing information constitutes the general views of Fisher Investments and should not be regarded as personalised investment advice or a reflection of the performance of Fisher Investments or its clients. Investing in financial markets involves the risk of loss and there is no guarantee that all or any capital invested will be repaid. Past performance is never a guarantee nor reliable indicator of future results. Other methods may produce different results, and the results for individual portfolios or different periods may vary depending on market conditions and the composition of a portfolio or index. The value of investments and the income from them will fluctuate with world financial markets and international currency exchange rates. If you have asked us to comment on a particular security then the information should not be considered a recommendation to purchase or sell the security for you or anyone else. We provide our general comments to you based on information we believe to be reliable. There can be no assurances that we will continue to hold this view; and we may change our views at any time based on new information, analysis or reconsideration. Some of the information we have produced for you may have been obtained from a third party source that is not affiliated with Fisher Investments. Fisher Investments requests that this information be used for your confidential and personal use.