

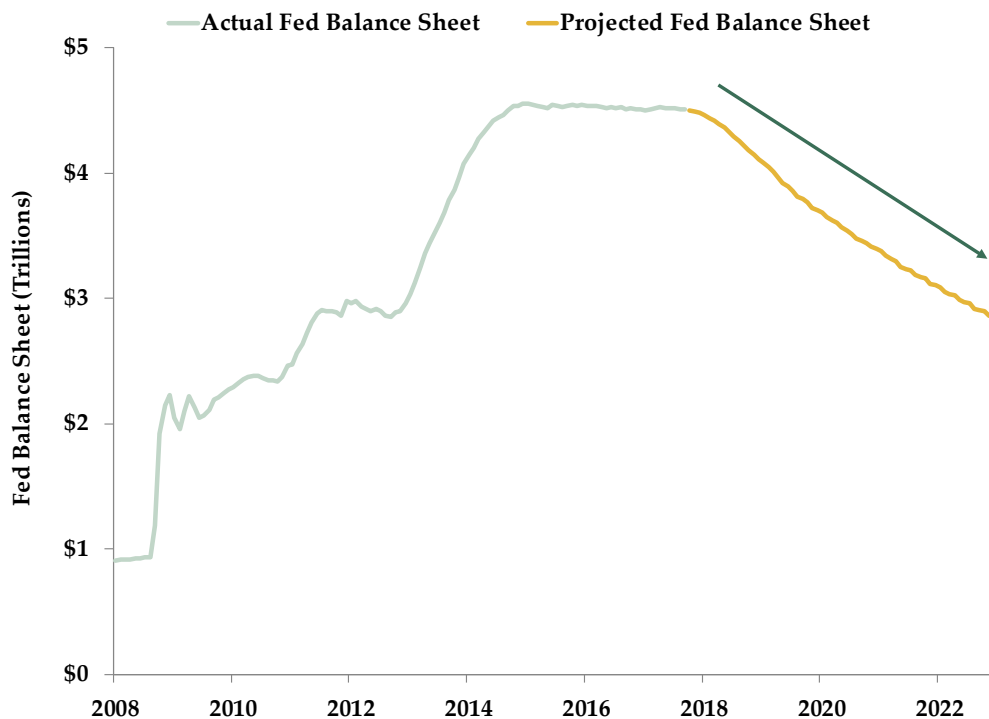
# Unwinding of the Fed Balance Sheet

## FISHER INVESTMENTS EUROPE™

In October 2017, the Federal Reserve began the process of unwinding its balance sheet. It will now begin to let a portion of the long-term Treasuries and mortgage-backed securities mature off its balance sheet without reinvesting the proceeds. While many investors continue to speculate about the downstream effects of this unwinding, the planned rate of reduction is slow. We do not believe this will be detrimental to money supply or lending in the US, nor do we believe it will put significant upward pressure on long rates.

The Fed has been very transparent about their plan. In October it started letting up to \$10 billion of assets (0.2% of its \$4.5 trillion total assets) go un-reinvested each month (\$6 billion in US Treasuries; \$4 billion in mortgage-backed securities). It will raise that monthly cap by \$10 billion once a quarter until it reaches \$50 billion in Q1 2019. At that point, assuming the Fed has not changed course, it will let the balance sheet shrink by up to \$50 billion monthly (\$30 billion in US Treasury's; \$20 billion in mortgage-backed securities) until an unspecified time in the future.

**Exhibit 1: The Federal Reserve's unwinding will be slow and steady.**



Source: FactSet, total assets supplying reserve funds (trillions, USD) from 1/1/2008 to 31/10/2017, projected from 31/11/2017 to 31/12/2022.

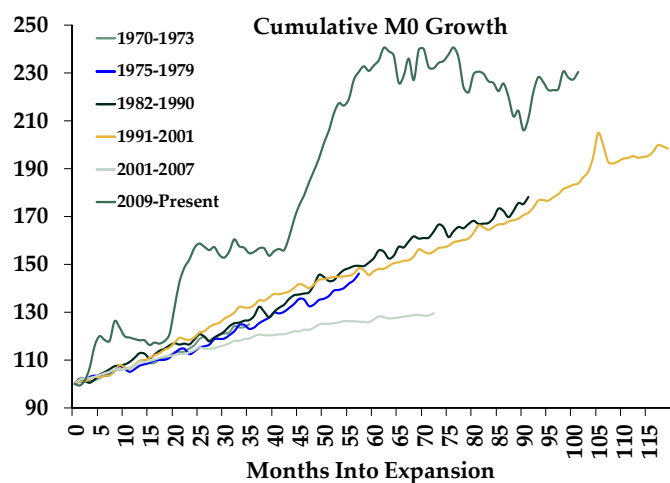


# Unwinding of the Fed Balance Sheet

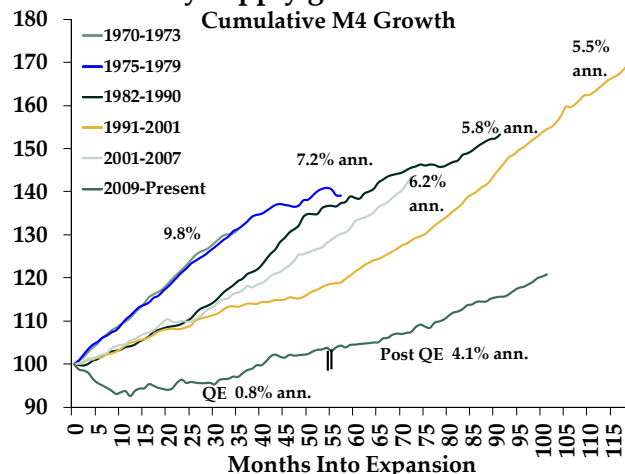
FISHER INVESTMENTS EUROPE™

Many believe this unwinding will contract money supply and stifle lending. However, we don't believe purchasing these assets under quantitative easing (QE) encouraged lending in the first place, as it reduced banks' profits by pushing down long term rates and flattening the yield curve. While QE's bond buying injected huge quantities of money into banks' excess reserves, most of those funds did not make their way into the broader economy (Exhibits 2 & 3). The Fed relies on banks to extend loans to increase the quantity of money, but loan growth has been historically weak during this cycle. Money supply and loan growth actually started accelerating after the Fed ended QE (Exhibits 3 & 4). Therefore, moving further past QE with Fed balance sheet normalisation should not be feared.

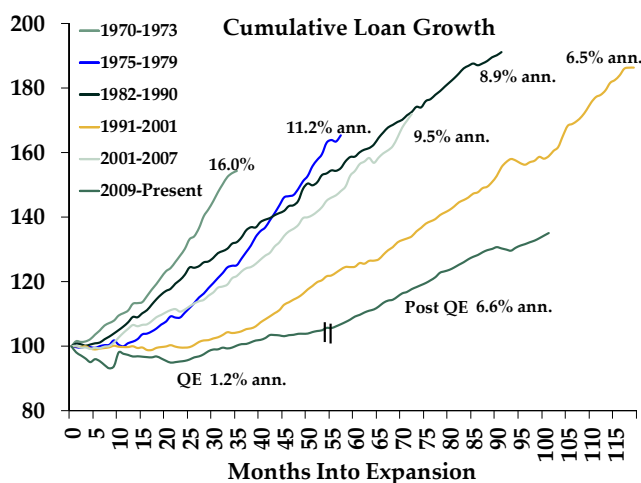
**Exhibit 2: QE increased Banks' excess reserves...**



**Exhibit 3: ...But those excess reserves did not lead to money supply growth.**



**Exhibit 4: Loan growth actually accelerated after Fed tapering**



Source: Federal Reserve and Centre for Financial Stability as of November 2017.

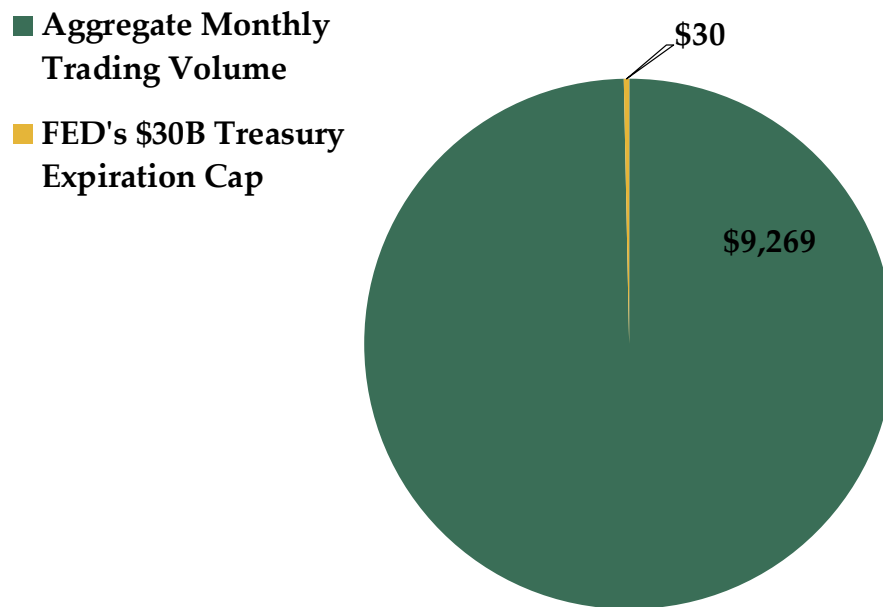


# Unwinding of the Fed Balance Sheet

## FISHER INVESTMENTS EUROPE™

If anything, balance sheet reduction should positively contribute to the yield curve spread, as increasing bond supply – all else equal – puts slight upward pressure on bond rates. However, the slow rate of unwinding likely mitigates this impact. The Federal Reserve will likely still buy some long-term Treasuries and mortgage-backed securities to replace maturing ones – just fewer than before. If they stick to their current plan, in 2019 they should reach their cap of allowing \$30 billion in Treasuries to go un-reinvested each month – only .3% of US Treasury's aggregate monthly trading volume (Exhibit 5). This should not be significant enough to have a huge impact on long-term rates.

**Exhibit 5: Fewer Federal Reserve buys are insignificant in the highly liquid Treasury market**



Source: The securities Industry and Financials Markets Association; US Treasury average daily trading volume from 30/09/2007 to 31/08/2017.

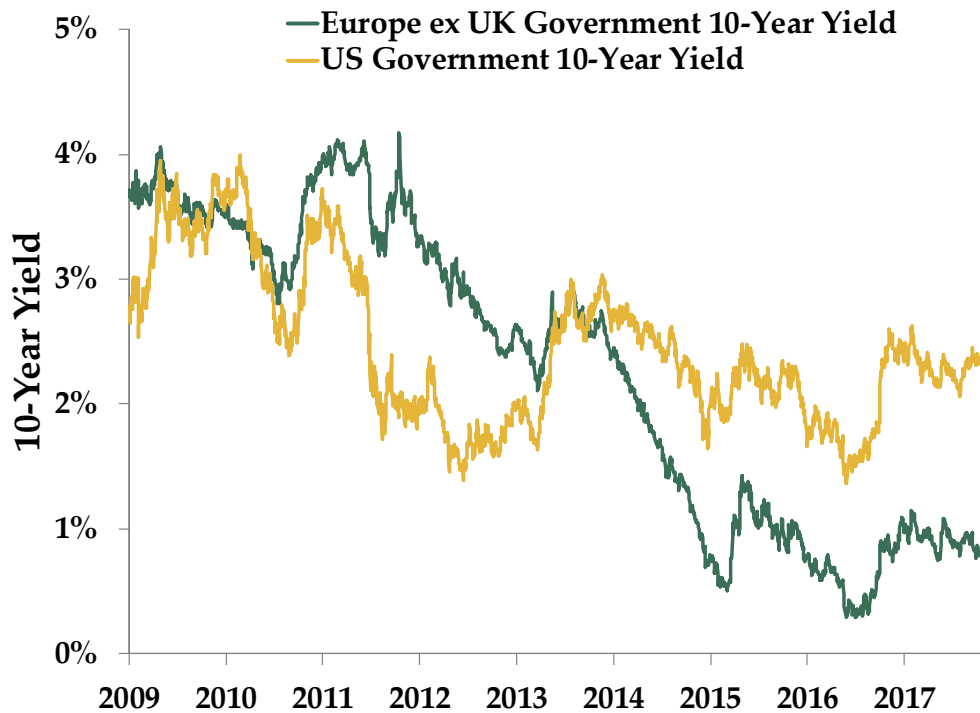


# Unwinding of the Fed Balance Sheet

FISHER INVESTMENTS EUROPE™

Moreover, long-term rates should continue to face downward pressure from non-US demand for higher yields (Exhibit 6) and the disinflationary effects of recent Fed rate hikes.

**Exhibit 6: US yields face downward pressure from Non-US demand for higher yields**



Source: FactSet, as of 31/12/2017. Europe ex UK is GDP Weighted 10 year yield.

To conclude, although fears of unwinding persist, we believe the Fed's current plan for balance sheet reduction is too gradual to materially impact markets. The Fed's charting of a stable, predictable course weakens the surprise power needed to move markets and perhaps slightly eases the risk of a sudden monetary policy error. While the risk of Fed missteps always exists, we do not see balance sheet slimming as a reason to fear.



# Unwinding of the Fed Balance Sheet

## FISHER INVESTMENTS EUROPE™

*Fisher Investments Europe Limited (FIE) is authorised and regulated by the Financial Conduct Authority. Registered in England, Company No. 3850593. FIE delegates portfolio management to its parent company, Fisher Investments (FI).*

*Fisher Investments (FI) is an investment adviser registered with the Securities and Exchange Commission. As of 31 December 2017, FI managed over \$95 billion, including assets sub-managed for its wholly-owned subsidiaries. FI and its subsidiaries maintain four principal business units – Fisher Investments Institutional Group (FIIG), Fisher Investments Private Client Group (FIPCG), Fisher Investments International (FII), and Fisher Investments 401(k) Solutions Group (401(k) Solutions). These groups serve a global client base of diverse investors including corporations, public and multi-employer pension funds, foundations and endowments, insurance companies, healthcare organizations, governments and high-net worth individuals. FI's Investment Policy Committee (IPC) is responsible for investment decisions for all investment strategies. For purposes of defining "years with Fisher Investments," FI was established as a sole proprietorship in 1979, incorporated in 1986, registered with the US SEC in 1987, replacing the prior registration of the sole proprietorship, and succeeded its investment adviser registration to a limited liability company in 2005. "Years with Fisher Investments" is calculated using the date on which FI was established as a sole proprietorship through 31 December 2017.*

*FI is wholly owned by Fisher Investments, Inc. Since Inception, Fisher Investments, Inc. has been 100% Fisher-family and employee owned, currently Fisher Investments Inc. beneficially owns 100% of Fisher Investments (FI), as listed in Schedule A to FI's Form ADV Part 1. Ken Fisher beneficially owns more than 75% of Fisher Investments, Inc. as noted in Schedule B to FI's Form ADV Part 1.*

*The foregoing information constitutes the general views of Fisher Investments and should not be regarded as personalized investment advice or a reflection of the performance of Fisher Investments or its clients. Investment in securities involves the risk of loss. Past performance is no guarantee of future returns. Other methods may produce different results, and the results for different periods may vary depending on market conditions and the composition of a portfolio or index. If you have asked us to comment on a particular security then the information should not be considered a recommendation to purchase or sell the security for you or anyone else. We provide our general comments to you based on information we believe to be reliable. There can be no assurances that we will continue to hold this view; and we may change our views at any time based on new information, analysis or reconsideration. Some of the information we have produced for you may have been obtained from a third party source that is not affiliated with Fisher Investments. Fisher Investments does not provide tax advice and is not registered as a tax advisor. Fisher Investments requests that this information be used for your confidential and personal use.*

