

FIRST QUARTER 2019 REVIEW AND OUTLOOK

EXECUTIVE SUMMARY

Portfolio Themes

- **Quality Tilt:** We prefer equities with stronger balance sheets and consistent margins.
- **Overweight to Information Technology:** The Information Technology sector is heavily skewed toward large, high-quality firms. The sector should benefit from robust global IT spending driven by the growing demand for products and services related to mobile, cloud computing and the “Internet of Things.”
- **Overweight to Health Care:** Health Care should benefit from increasing investor preferences for larger, higher quality companies with long term growth prospects. Within the sector, M&A and rapid EM growth as well as strong research and development pipelines are leading to record drug approvals along with healthy sales growth.

Market Outlook

- **Expect the Bull Market to Resume:** Following equities’ steep Q1 ascent, we expect equities to keep climbing, though the pace likely slows in the year’s second half.
- **Strong Economic Drivers:** In both developed and emerging markets, economic drivers remain strong. We believe these fundamentals will come to the forefront as sentiment improves.
- **Global Political Gridlock:** In much of the developed world political gridlock persists decreasing the likelihood that sweeping legislation, potentially hurting equities, passes.

Global equities are up 16.9% since the 25 December low and 12.2% in Q1.ⁱ The MSCI All Country World Index has enjoyed the V-shaped recovery we expected following the sharp sell-off in December.ⁱⁱ Overall, this should be only the beginning of a great year for global markets.

We expect equities to keep climbing, though the pace likely will be more gradual in the year’s second half. The third year of a US president’s term is far stronger and more consistently positive than years one and two. It is also usually front-end loaded. We think the early expansion comes as markets celebrate reduced legislative risk post-midterms. This becomes more widely known later in the year, while political uncertainty starts drifting higher as election year campaigning heats up. Equities should still do well, but with more volatility than we have seen thus far.

While it is premature to assess 2020 market drivers, US election years are usually good for equities, too. Although, unlike third years, fourth years tend to be back-end loaded. Election uncertainty weighs early. However as primaries narrow the field of political candidates, conventions pass and nominees are selected, equity returns typically improve with falling uncertainty.

Global economic fundamentals are far better than appreciated. While the media was highly focused on weak manufacturing surveys and the US yield curve’s slight inversion in late March, we believe the extensive coverage is a bullish sign. Media attention weakens the negative surprise power as speculation of a potential inversion occurred months before. Markets are efficient and quickly price in broad based fears. Rather than being dangerous, the inverted yield curve sets expectations low, extending the wall of worry. The real time to worry about an inverted yield curve is when no one else does, raising the risk of negative surprise.

We believe what really matters is the global yield curve. Today a big multinational bank can easily borrow very cheaply in most of Europe and Japan, hedge for currency risk and lend profitably in the US. Globalisation and interest rate arbitrage render any one country’s yield curve largely meaningless—even a country as big as the United States. The difference between a slightly inverted US curve and the preceding months’ slightly positive curve is a distinction without meaning. Despite the recently flat curve, US loan growth still rose — demonstrating that interest rate arbitrage is still in action. Further, as the yield curve’s return to positive territory on 29 March shows, shallow inversions can reverse fast.ⁱⁱⁱ

ⁱ Source: FactSet, as of 01/04/2019. MSCI All Country World Index returns with net dividends, 25/12/2018 – 31/03/2019 and 31/12/2018 – 31/03/2019.

ⁱⁱ Source: FactSet, as of 01/04/2019. MSCI All Country World Index returns with net dividends, 25/12/2018 – 31/03/2019.

ⁱⁱⁱ Source: FactSet, as of 01/04/2019. US 10-year Treasury yield minus 3-month Treasury yield on 29/03/2019.

Widespread manufacturing worries are similarly bullish. The concerns centre on surveys called purchasing managers' indexes (PMIs), which loosely measure the percentage of businesses growing in a given country. They showed eurozone manufacturing contraction in March, with Germany especially weak. Yet manufacturing is just 25% of eurozone GDP and 23.1% of Germany.^{iv} Services are much larger (73.0% in the eurozone and 68.2% in Germany) and they are nicely positive.^v Meanwhile, most evidence suggests manufacturing's worries should soon fade. For one, EU auto emissions rules' impact looks to be diminishing. Additionally, Chinese stimulus taking effect should boost private sector demand for European exports. Other indicators also point positively, including US and eurozone Leading Economic Indexes—high and rising, inconsistent with a looming recession.

Emerging Markets (EM) equities were also up sharply in Q1 2019 and currently are 13.3% higher than the recent low on 29 October.^{vi} Following Q4's global volatility, many remain skeptical of the rally's staying power. However in our view, similar to developed equities, this year's sharp early jump is likely the V-shaped beginning to a longer, if more gradual, ascent.

Chinese government stimulus is starting to take its effect in lending and manufacturing PMI data.^{vii} Meanwhile, following elections in Thailand and Brazil, both countries' purchasing managers' indexes are showing expansion, suggesting both economies are weathering the political drama well enough. South Africa has faced challenges with political uncertainty and the insolvency of Eskom, South Africa's state-owned power giant leading to widespread blackouts. We continue to monitor tensions between India and Pakistan following a terrorist attack in the Indian-controlled portion of Kashmir by Pakistani militants on 14 February. With India's upcoming elections, it is likely that campaign rhetoric will be high, but we don't believe that the dispute will escalate. In our view, headwinds in some EMs don't negate more powerful positives—like steady global growth and a potential nascent recovery in Chinese demand. As economic fundamentals remain sound overall and political turmoil limited to a select few countries, we believe EM equities should continue to move higher in 2019.

Overall, we expect the 10-year-old bull to resume its climb. Bull markets do not die of old age, instead they die when they finish climbing the wall of worry and euphoric investors ignore weakness—or when some huge unexpected wallop knocks trillions off global GDP. Euphoria is absent today. Instead, a surprising amount of skepticism persists despite global equities being just 5.3% below all-time highs as December's volatility weighs on sentiment.^{viii} Investors overemphasize small negatives and ignore good news. They seek wallops in China, Brexit and tariffs, not fathoming that all are too small, misunderstood or unlikely to unfold disastrously. In our view, many of the current market concerns are widely reported, limiting their surprise power. Rather than looming disasters, we believe many of these concerns represent opportunities as uncertainty diminishes.

^{iv} Source: Eurostat and DeStatis, as of 26/03/2019.

^v Ibid.

^{vi} Source: FactSet, as of 02/04/2019. MSCI Emerging Markets Index return with net dividends in USD, 29/10/2018 – 31/03/2019.

^{vii} Source: FactSet, as of 01/04/2019.

^{viii} Source: FactSet, as of 01/04/2019. MSCI All Country World Index return with net dividends, 26/01/2018 – 31/03/2019.

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 - b. Understand your financial circumstances and investment aims to determine whether the full discretionary investment service described in Clause 4 and the proposed investment mandate and accompanying benchmark(s) (or an Undertaking for Collective Investment in Transferable Securities (“UCITS”) with a similar mandate and benchmark for which Fisher Investments Europe’s parent company serves as investment manager) are suitable for you;
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 - g. Where specifically agreed, review your position periodically and suggest adjustments where appropriate.

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The brokers and dealers to which your transactions may be allocated will use various execution venues, including without limitation:

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- b. Multi-Lateral Trading Facilities (“MTF”) and Organised Trading Facilities (“OTF”) in the USA or elsewhere (i.e. a multilateral system, operated by an investment firm or a market operator, which brings together multiple third-party buying and selling interests in financial instruments—in the system and in accordance with non-discretionary rules—in a way that results in a contract);

- c. Systematic Internalisers (which are investment firms dealing as principal and providing liquidity on a systematic basis);
- d. Other liquidity providers that have similar functions to any of the above;
- e. Counterparties that may access the above venues on behalf of Fisher Investments Europe or Fisher Investments (or their clients) or trade on their own account.

You must be notified and approve of any off-venue trades prior to execution unless previously agreed to by you directly with the custodian. As a result of brokers/dealers using the execution venues mentioned above, your transactions may be executed on an execution venue that is neither a regulated market in the European Union nor an MTF in the European Union and therefore you will be required to expressly consent to the execution policy of Fisher Investments Europe by signing the IMA.

Fisher Investments Europe's top five trading venues are listed on its website.

Generally, financial instruments will not be affected if a custodian suspends payments or goes bankrupt. This is due to the fact that you will normally be able to take possession of your financial instruments based on the custodian's registration of your rights. Generally, it is only if the custodian fails to handle your financial instruments or register your rights correctly where you may not be able to take possession of the financial instruments.

If you appoint Fisher Investments Europe as your discretionary asset manager, you will receive a periodic statement every calendar quarter. This statement compares the performance of your account with that of a relevant benchmark in order to facilitate the assessment of performance achieved by the account. For performance, management fee calculation and reporting purposes, exchange traded equity securities are valued based upon the price on the exchange or market on which they trade as of the close of business of such exchange or market. All equity securities that are not traded on a listed exchange are valued using a modelled estimate of the bid price, also known as a bid evaluation, provided by Fisher Investments Europe's primary pricing service. Fixed income securities are valued based on market quotations or a bid evaluation provided by Fisher Investments Europe's primary pricing service. All securities are valued daily given a price from Fisher Investments Europe's primary pricing service is provided; otherwise, all securities are valued on at least a monthly basis.

10. **Conflicts of Interest:** Fisher Investments Europe has a conflicts of interest policy to identify, manage and disclose conflicts of interest. Fisher Investments Europe, Fisher Investments or any of their employees or representatives may have with a client of Fisher Investments Europe, or that may exist between two clients of Fisher Investments Europe. Fisher Investments Europe's conflicts of interest policy covers gifts and favours, outside employment, client privacy, inadvertent custody, marketing and sales activities, recommendations and advice, and discretionary investment management services. RMs employed by Fisher Investments Europe are paid a variable component of their total remuneration, calculated as a percentage by reference to management fees paid to the Investment Manager during the first three years of the client relationship. Such remuneration will not increase or impact the fees payable by you. Details on Fisher Investments Europe's conflicts of interest policy are available on request. In addition, Fisher Investments Europe provides a copy of Fisher Investments' Form ADV Parts 2A and 2B to all clients, detailing additional conflicts of interest applicable to Fisher Investments.
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12. **Termination:** If you wish to cease using the services of Fisher Investments Europe at any time, then send notification and the arrangement will cease in accordance with the IMA. However, if a transaction is in the middle of being arranged on your behalf at that time and it is too late to unwind it, then the transaction may need to be completed first.

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by writing to: Head of Compliance

Fisher Investments Europe Limited

2nd Floor, 6-10 Whitfield Street

London W1T 2RE

or by calling: +44 0800 144 4731

or by emailing: FIEOperations@fisherinvestments.co.uk

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